

CASE STUDY

# STONE HILL PARK



## PROJECT

### STONE HILL PARK - MANSTON, KENT

## THE COMPANY

Stone Hill Park was formed when the previous owners sold the former Kent International Airport (Manston).

In 2015, they won the contract to be part of the Strategic Road Network. Stone Hill Park has retained a contract with the Department for Transport as part of the government's contingency planning for cross-channel disruption working as a holding area for lorries.

## PROJECT BRIEF

The site is to be prepared and run as a COVID-19 Testing Centre, as well as act as a holding area for international cargo and haulage, with HMRC and Border security staff, operational 24/7.

## PROJECT SCOPE

- 44 Border Ready Supervisors & Operatives
- 177 COVID-19 Manager, Supervisors & Operatives
- 4 HMRC Duty Managers
- 20 HMRC Marshals

All staff operating in shifts covering 24 hours a day, 7 days a week.

## TIMEFRAME

All staff and personnel to be found, interviewed, inducted, and ready to work within 7 days.



"The service provided by Morgan Jones was crucial to the whole operation. The input allowed us to meet the obligations laid down by central government and the Department of Transport. Without this commitment and deliverable service, elements of the operation would not have worked."

**Andy Ronchetti DipSec IOSH**  
**Head of Operations & Security**

## **EXPANDED DETAILS**

Stone Hill Park been using recruitment agencies since 2019 and, as part of the government requirements, all personnel had to be associated with a local recruitment company.

As such they approached ourselves, as well as NAG and HRGO. The criteria for choosing an agency were cost, affordability, working within the budget lines, as well as the company approach.

The person in charge knew of Morgan Jones prior to his approach from when we were still operating in Sandwich, and had previously used recruitment agencies before.

We were initially approached regarding the Border Ready Operative roles solely, However, upon the outbreak of COVID-19, the project scope and remit expanded significantly with emphasis on speed as well as quality. This went from initially 44 staff required to well over 200 staff.

"With the time frames involved Morgan Jones worked miracles, especially Nicole Ramsey who was exceptional and committed. She worked very long hours, 7 days a week to fulfil the requirement." - Andy Ronchetti  
DipSec IOSH

# CONCLUSIONS

## HOW LONG HAVE YOU BEEN USING US?

Since 2019

## WERE THERE ANY OTHER ADVANTAGES YOU DISCOVERED AFTER USING US?

The ability to move at a fast pace. As an example, you managed to find 170+ personnel in a week. That was interviewed, inducted and ready to work in 7 days.

## ARE THERE ANY TEAM MEMBERS YOU CONSIDER TO BE ADVOCATES FOR US AND OUR SERVICE?

Most definitely Nicole, who's dedication to MJ went above and beyond, as the contract required the opening of a new team, Nicole worked shoulder to shoulder with the team and with myself as the client.

## BY USING OUR WORKERS CAN YOU MEASURE ANY IMPROVEMENTS IN PRODUCTIVITY, GROWTH OR TIME SAVING?

In regards to productivity not to sure, but from an improvement point the quality of candidates allowed the roles to grow and expand and individuals including Jess Lindsay-Lonton who is our COVID Manager.

## ARE YOU LIKELY TO OR HAVE YOU RECOMMENDED US TO A FRIEND OR COLLEAGUE?

Most definitely

## IF YOU HAD CONCERNS; HOW DO YOU FEEL ABOUT THEM NOW?

No concerns at all

## PHOTOS & MEDIA



**NICOLE RAMSEY, JONATHAN CLARKE AND  
STONE HILL PARK EMPLOYEE ON SITE.**

**MORGANJONES** 

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